

## Message Text

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PAGE 01 MILAN 00201 291015Z

21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

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P R 290947Z JAN 75

FM AMCONSUL MILAN

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 3899

AMEMBASSY ROME

UNCLAS MILAN 0201

USDOC

E.O. 11652: N/A

TAGS: BEXP IT

SUBJ: WTDR - AGRICAR S.N.C. DI BRESCIANINI E C.

FROM MILAN TRADE CENTER

PLEASE PASS TO BILL WHITE OF FCIA

REF: FROST/WHITE (FCIA) TELECON OF JAN 24, 1975

1. ADDRESS: VIA A. DIAZ 22, S. ZENO NAVIGLIO (BRESCIA), ALSO,  
VIA VOLTA 1213, 25100 BRESCIA; PHONE: 030/343432; CABLE:  
NA; TELEX: NA; OFFICER: UGO BRESCIANINI, PARTNER.

2. MEDIUM TO LARGE SIZED DEALER IN AGRICULTURAL MACHINERY;  
ESTABLISHED 1962; EMPLOYS: NA; IMPORTS, SELLS AND  
SERVICES AGRICULTURAL MACHINERY.

3. FINANCIAL REFERENCES: BANCA NAZIONALE DEL LAVORO, VIA  
MORETTO 40, BRESCIA; BANCA PROVINCIALE LOMBARDA, CORSO  
PALESTRO, BRESCIA; TRADE REFERENCES: NA.

4. MAJOR FOREIGN FIRMS REPRESENTED: NA.

5. AGRICAR S.N.C. IS LEGALLY CAPITALIZED AT 4 MILLION LIRE.  
ITS PARTNERS ARE UGO BRESCIANINI, 46 AND GIANFRANCO CREMONESI,  
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39. IN ADDITION TO ITS FACILITIES IN BRESCIA PROPER, THE

FIRM REPORTEDLY HAS A NEW INSTALLATION AT S. ZENO NAVIGLIO, NEAR BRESCIA. ACCORDING TO THREE BANKING SOURCES THE PARTNERS ENJOY EXCELLENT PERSONAL REPUTATION, ARE COMPETENT AND TRUSTWORTHY. THEY REPORTEDLY OWN MUCH VALUABLE REAL ESTATE AND HAVE AMPLE FINANCIAL MEANS. ACCORDING TO THE SAME BANKING SOURCES THE FIRM HAS ALWAYS BEEN PUNCTUAL AND REGULAR IN BUSINESS DEALINGS, OPERATES WITH ADEQUATE FINANCIAL MEANS AND DESERVES CREDIT AND CONSIDERATION. A SUITABLE CONTACT FOR US COMPANIES.

6. FOR FCIA ONLY: BANCA NAZIONALE DEL LAVORO OF BRESCIA INFORMED US THAT ON JANUARY 3, 1975 IT PROVIDED SAME INFORMATION - AND A FAVORABLE RECOMMENDATION - TO THE NEW YORK OFFICE OF THE FIRST NATIONAL BANK OF CHICAGO FOR A CREDIT OF \$400,000 RPT \$400,000. WE DO NOT KNOW WHETHER THIS IS THE SAME CREDIT IN WHICH FCIA IS INTERESTED.

7. THIS INFORMATION BEING SUPPLIED AS RESULT OF WHITE/ FROST TELECON OF JANUARY 24.

8. 01/75.FINA

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## Message Attributes

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